



# **CROSS-CUTTING EXPERTISE**

# SERVING THE ENERGY INDUSTRY





#### **EPC**

- Micro-refineries
- 2 LPG storage plants with spheres or bullets
- Revamping and upgrading industrial installations
- Processing plants
- Heavy boilerworks and offshore equipment
- Fabrication yards serving the offshore industry
- Full containment LNG tanks and other cryogenic tanks
- Compression and pumping stations
- LNG import and regasification terminals
- Jetty, mooring and unloading facilities for FSRU
- Surface equipment and plants for underground storage facilities

# **EXECUTION EXCELLENCE**

A subsidiary of VINCI, a global player in concessions and construction, Entrepose Contracting is an international contractor that designs and builds production, transport and storage onshore infrastructure for the entire energy value chain.

Entrepose Contracting works globally to perform turnkey projects as EPCC (engineering, procurement, construction, commissioning) or specialist works contracts. It has an outstanding reputation for expertise and a great number of successes in the management of midsize energy onshore projects in challenging environments.

Our expertise is supported by a network of local subsidiaries and establishments with crosscutting expertise and enhanced by our corporate organization as Entrepose Contracting is fully integrated within the operational perimeter of VINCI Construction Grands Projets.

VINCI Construction Grands Projets is a world leader in design and construction of largescale and complex projects for buildings and infrastructure that meet the major challenges of today's and tomorrow's society.

We are offering globally integrated packages alongside our sister companies of VINCI's construction business line for comprehensive solutions covering all infrastructure and equipment projects in the onshore energy sectors, including their interfaces.

A project-oriented company, we benefit from the VINCI network, financial strength, culture of safety, innovation and operational excellence to envision bespoke solutions to fully meet the challenges of the most complex projects.



# **KEY FIGURES**\* 5,000 permanent employees Presence and activity in 45 countries Over 1 billion euros in annual turnover

Entrepose Contracting, leader of a VINCI consortium, delivered a new supply line for an oil terminal, France

### **OUR ACTIVITIES**







#### PROCESS FACILITIES

- Hydrocarbon production, treatment, storage and transport facilities
- Compression and pumping stations
- FSRU and complex jetties
- Surface installations for underground storage
- Micro-refineries
- Industrial facilities
- Modularization approach when necessary



# SOLUTIONS

- LNG and other cyogenic storage tanks
- LPG and other refrigerated storage tanks
- Conventional storage tanks
- Any type of tanks (double steel, full containment with concrete, membrane containment system)
- Any size, up to very large dimension (above 200,000 cm)
- Oil & gas market, petrochemical market



# TERMINAL SOLUTIONS

- LNG import and regasification terminals
- LPG terminals
- Conventional tank farm for condensates and other hydrocarbons
- Concrete gravity base structures (GBS)

\* together with VINCI Construction Grands Projets

# **EXPERTS IN GAS, OIL, ENERGY AND INDUSTRIAL** ENGINEERING INFRASTRUCTURE

A MAJOR PLAYER FOR ONSHORE PRODUCTION, TREATMENT, STORAGE AND TRANSPORT INFRASTRUCTURE IN THE ENERGY SECTOR, ENTREPOSE CONTRACTING OPERATES INTERNATIONALLY ON THE MOST COMPLEX AND AMBITIOUS PROJECTS.

#### Your turnkey projects

Leading player in its fields of operation, Entrepose Contracting masters all the expertise and professional know-how necessary to perform turnkey projects for the creation of onshore energy infrastructure, synonymous with optimisation and overall control.

Thanks to proven project management experience acquired across the globe over many years, our teams demonstrate their operational excellence throughout the entire project, regardless of the complexity of the work and the extreme nature of the environment.

One of our specificities is therefore the maximization of in-house expertise for the performance of our EPCC projects, covering with completely internal resources all engineering disciplines (from geotechnical & foundations up to commissioning), procurement cycles, fabrication capacity through our workshop in Dunkirk (Entrepose Industries), construction management & supervision, commissioning & start-up operations.

Where required, Entrepose Contracting can also provide assistance in the search for financing at an early stage in any project.

#### **Global support**

We operate worldwide in the energy sector and favour synergy with our sister companies to offer our clients integrated solutions that draw on the entire range of the VINCI group expertise. We can fully rely on the expertise of VINCI Construction Grands Projets in civil engineering and construction, together with their longstanding experience of management of large-scale and complex projects. This extends to and includes partnership with other subsidiaries of VINCI.

This approach allows us to optimise project execution, thanks to an overall view of project management reducing the number of interfaces. In this way, clients benefit from solutions that are more flexible and straightforward.

Entrepose Contracting delivered 4 cryogenic tanks to the Yamal LNG project in Siberia, Russia





Water pumping station, Qatar



Entrepose Contracting mobilised the expertise of several of its subsidiaries for the gas underground storage plant project in Shalana. Mexico



Entrepose Industries, specialist in heavy boilerworks (spheres, bullets, etc.)

# **INNOVATION** FOR ENERGY PERFORMANCE



at Yamal LNG. Russia

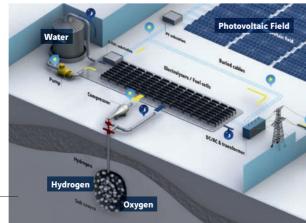
#### Accompanying the changes within the industry

At the heart of current changing climate and geopolitical issues, the energy industry must continuously adapt to keep pace with new expectations in terms of energy performance and economy up to energy transition. A committed partner for its clients, Entrepose Contracting has made innovation one of the pillars of its development.

The recognised expertise of our teams enables us to envision original solutions to our clients' challenges.

#### A shared approach to R&D

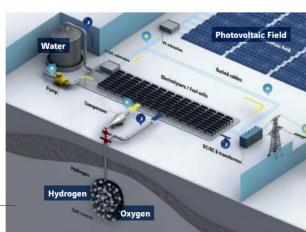
As member of the VINCI group, we actively take part in the R&D process initiated by the construction business line of our parent company. This practice of sharing aims to leverage joint intelligence to create added value for our clients.



Entrepose Contracting develops underground carbon-free energy storage solutions with its sister company Geostock

#### A strategy to promote innovation

Entrepose Contracting has developed vision and strategy for its innovative approach towards the energy sector. From the deployment of continuous technical and technological monitoring to the creation of value through the culture of innovation with our teams, our approach to research and development is based on both long-term vision and the determination to offer innovative and rapidly-deployable solutions to meet our clients' urgent



# **EXPERTISE DEPLOYED** ON ALL CONTINENTS



#### Sustainable establishments

A worldwide reference for the energy value chain, Entrepose Contracting sustainably develops its local presence thanks to its subsidiaries, local establishments and the projects it carries out. Our approach aligns with our desire to create sustainable activity and to build close ties with our clients and the communities we operate with.

Entrepose Contracting has fashioned itself from entities with complementary expertise and through experience in different onshore activities.

#### Close to local communities

Present and active in almost thirty countries through permanent facilities or operations, over the years Entrepose Contracting has conducted large-scale projects in more than 60 countries on all continents. This unique experience is based on a true local approach not only with our clients, but also with our suppliers and the communities established on our construction sites.



Entrepose Contracting encourages a local employment dynamic on all its operational sites and projects

# A RESPONSIBLE AND COMMITTED COMPANY



The employees are the Group's main asset. They are the basis for the complementarity of its businesses and its ability to deploy expertise globally.

REGARDLESS OF THEIR SPECIALIST SECTORS OR GEOGRAPHIC LOCATION, ALL ENTREPOSE CONTRACTING TEAMS SHARE COMMON VALUES AND EXEMPLARY GOALS IN ALL THE COMPANY'S AREAS OF RESPONSIBILITY. THESE ARE THE FUNDAMENTALS OF A COLLECTIVE CULTURE WHOSE PRIMARY VALUE IS SAFETY.

#### **SAFETY:**

#### the "zero accidents" goal

Implemented by the network of HSE managers under the authority of the General Management team, the Entrepose Contracting safety policy aims for "zero accidents"



at company level. This determination is embodied by both the "Safety First" plan (whose logo identifies all the Group's safety actions) and by specific initiatives that encourage fellow employees to make a personal commitment to safety (Alive on Site). High points like VINCI Construction's Safety Days set the pace, while a wide diversity

of initiatives in the field raise employee awareness with support from management. "Prestart Meetings", information days, contests, etc. are all examples. In addition, we provide employees with tools that facilitate reporting hazardous situations (observation cards, smartphone applications).

# **RECRUITMENT:** priority given to local human resources

Entrepose Contracting recruits and trains teams locally or calls on local subcontractors for all its projects. For these operators, participation in our projects most frequently results in the acquisition of new skills or a qualification that opens up new professional horizons for them. Furthermore, employees of Entrepose Contracting subsidiaries are primarily locals.

#### **QUALITY:**

#### towards an integrated management system

Quality is an essential component of Entrepose Contracting and all of our entities are fully certified.

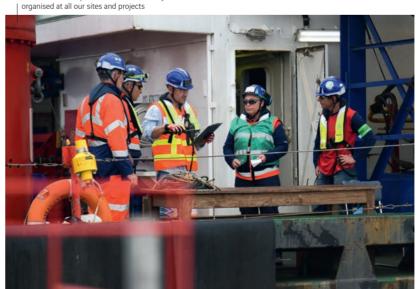
Our resilience is founded on risk management and operational excellence. Given the international nature of our activities, the multicultural environments in which we operate, and the scale and complexity of our projects, we have developed a practical risk management process, so that we are able to anticipate project risks and implement measures to control them.

We strive for operational excellence through the robustness of our global and structuring approach, sharing best practices and capacity to quickly mobilize and bring together skills.

Our ISO 9001, ISO 14001 and ISO 45001 certified management system is based on a differentiating process approach that covers all phases of a project, from identification through to delivery, and encompassing study, design, preparation and execution.

Combined with the company's core principles, this process approach constitutes our only operational framework, both structuring and adaptable to the most various issues.

HSE visits and inspections are methodically



Almost half the women employed by Entrepose Contracting are managers



Conducting environmental audits and working to preserve local wildlife is a crucial marker of the company's operational performance





# **ENVIRONMENT:** controlling and reducing the impact of our activity

Regardless of the project, Entrepose Contracting designs and implements solutions that strive to respect the environment and ecosystems of the sites. Our subsidiaries execute their missions in strict compliance with ISO 14001. Through our Responsibility Charter, we are committed to controlling the impact of our activities on the environment and search for the greatest energy efficiency for the benefit of our clients. In practice, Entrepose Contracting's environmental approach is embodied by the systematic search for added value in its offers, which motivates and undergirds our research and innovation efforts.

# ETHICS: respect for collective and societal values

The Entrepose Contracting has long been mobilised around this concern and has published and distributed several reference guidelines to its employees. Leading by example is central to our activities. Our commitment to perfect transparency and faultless conduct helps forge a bond of trust with our clients and stakeholders. We endeavour to apply these values of probity and respect for human rights and local communities, in strict accordance with the VINCI Code of Ethics and Manifesto. Awarenessraising initiatives also illustrate the strong ethics culture taking hold at the hear of the company's activities.

Furthermore, in compliance with the legal requirements of the Sapin II Law in France, the Group's compliance program has also been strengthened, systematising the due diligence and risk assessment linked to third parties.



Entrepose Contracting strives to preserve and reintroduce plant species at all its project sites, as on Shalapa project, Mexico

